



## UROLOGICAL, OSTOMY AND TRACHEOSTOMY PROGRAM

Gordian Medical Inc, dba American Medical Technologies (AMT) is a senior care company focused on providing solutions to patients and providers in the long term care and post acute environments. An industry leader in wound care, AMT is pleased to announce an expansion of services to include urological, ostomy and tracheostomy supplies.

### AMT Goals

- Enhance the quality of patient care
- Reduce supply related costs for your facility
- Increase educational resources available to your staff
- Assist with mandatory documentation
- Decrease the risk of state survey infractions

### The AMT Difference

Our representatives have made AMT a leader in the senior care market. As experts in long term care programs, we put patient care first, working closely with facilities to ensure that our programs are successful. From providing education and in-services to assisting in survey preparation, your AMT representative is always available to ensure that facilities and patients get the best possible products, care and support available.

AMT's Urological, Ostomy and Tracheostomy Program is specifically designed for the long term care market. Our process is customized to each facility that we work with to ensure you receive the highest level of urological, ostomy and tracheostomy supplies, the education to utilize them, and the support your staff needs.

#### 1. Evaluation

Our AMT representatives start with a facility evaluation. We analyze the products your facility has used to customize a product offering you are familiar with. We also use this data to see if any alternative products will be helpful in improving efficiency and efficacy.

#### 2. Education

Initial education is designed to instill a solid foundation in urological, ostomy and tracheostomy basics. Ongoing education is then tailored to the level of each individual facility and its clinical staff.

#### 3. Support

The AMT representative will interact with your staff, place all product orders, and provide you with an expert resource for any questions or assistance that your facility needs

#### 4. Product Fulfillment

After selecting products with the facility clinician, products are shipped directly to the facility for use on the patient. AMT works with most major manufacturers and MCO's. As a participating Medicare Part B supplier, we bill the patient's insurance directly - removing the cost from your budget.

### The AMT Vision

*"Improving the quality of life of senior patients through innovative and value based risk management programs to support their long term care needs across all settings."*